

TECHNOLOGY TIMES

“Insider Tips To Make Your Business Run Faster, Easier And More Profitably”

What's New

Cyber Attacks of July:

- Washington State Department of Labor and Industries
- Mercedes Benz USA
- InfoSolutions
- Arthur J. Gallagher
- Salvation Army
- Campbell Conroy & O'Neil, PC
- Guess
- Cloudstar
- Mint Mobile
- Forefront Dermatology S.C.
- Northern Trains

[Are your Credentials safe???](#)

CyberSecurity Events:

August 24, 2021 @ 12 pm

www.escoffer.com/free-webinar

August 2021



Don't Let The Dog Days Of Summer Wreak Havoc On Your Technology

Heat and technology don't mix. We're talking about things like PCs, servers and everything inside of them. A lot of manufacturers try to make sure the heat generated by hardware has a way to escape, but it's not always enough. And what about heat from the *outside*? This is where problems can really get out of control.

Right now, we're in the dog days of summer. The temperatures are high and air conditioners are running at full capacity in an attempt to keep us cool. As you run your business, your technology is running and generating its own heat, as well. If it can't keep cool, the end result can be disastrous.

Why Every Business Should Take Heat Seriously

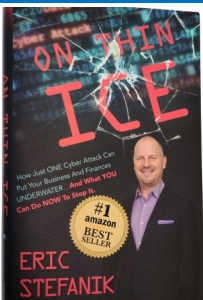
Smaller devices like laptops, tablets and more compact desktop computers are especially susceptible to heat damage simply because they are not

as efficient at removing heat internally. As they heat up, their performance degrades. If they get hot enough, it can cause irreparable damage. Most devices will automatically shut down if they get too hot - you want to avoid getting to that point as much as you can.

Overheating can also cause damage to specific components. There have been reports of graphics cards catching on fire due to heat and heat-caused electrical issues. Heat can also destroy CPUs. While CPUs are designed to withstand the high temperatures created by processing data, they have their limits. If the computer is forced to overwork as it tries to stay cool, the end result can be a melted CPU!

To make matters worse, as heat intrudes on your devices, they will struggle to function correctly. For

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This monthly publication provided courtesy of Eric Stefanik, President of Elliptic Systems Corporation.

Our Mission: Building IT Security Awareness in Seattle with protective services like Cybersecurity, Business Continuity, Backup Disaster Recovery, VOIP, Cloud Computing, Virtualization and Managed Services.

Continued from pg.1

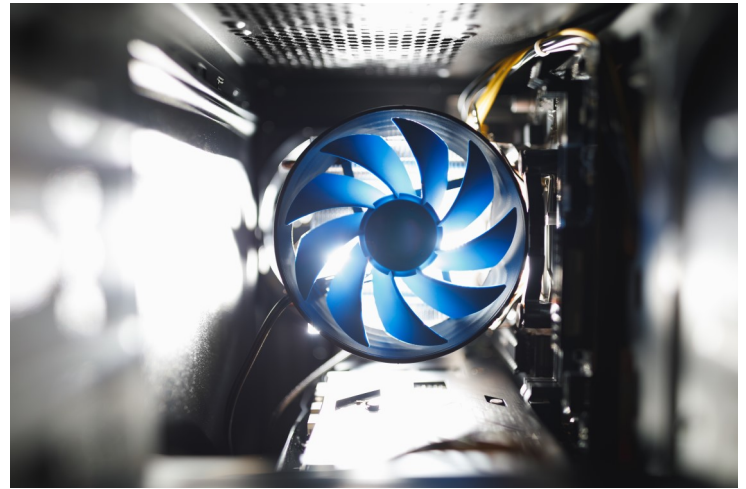
example, you may even start to notice slowdowns when using your laptop. Programs may take forever to load, and they may even freeze, leaving you without a way to work!

For any business, this can be devastating. When you're dealing with clients and customers, the last thing you need is for your systems to fail. Suddenly, productivity falls through the floor, and you're left scrambling as you try to figure out what to do next. It can bring your business to a standstill.

But it doesn't end there! If your systems overheat – either due to internal issues (such as inadequate heat dissipation), external issues (summer temperatures) or a combination of both – you could lose valuable data. Heat is a common cause of data loss. Heat can damage hard drives and solid-state disk drives. If you don't have an off-site backup (whether it's local or cloud-based), that data may be lost forever.

And if you lose that data, it can be *incredibly* costly to get your business back up and running. It's not only data lost, but also it's time and money lost. It can be as devastating as a data breach or cyber-attack and can leave you with few options.

“If the computer is forced to overwork as it tries to stay cool, the end result can be a melted CPU!”



What Can You Do?

First, it's important to assess your cooling needs. Does your business have adequate air conditioning? If you have a data or server room, does that have adequate air conditioning? Look at individual devices – do they have adequate cooling or do they need to be supplemented?

Second, assess your data security needs. Do you keep all of your data on-site? In the event of an emergency, and if your data is compromised, do you have a contingency plan? Do you regularly back up your data?

There are a lot of questions to consider, but they're all important. Your data and the health of your business is top priority. If you have questions about your technology cooling needs – as well as data protection and backup – consider partnering with a managed services provider (MSP) or an experienced IT services firm. They can help you solve all of these problems and get you through the dog days of summer like it's nothing!

Free Cyber Security Risk Assessment Will Reveal How Far and How Much Information a Cyber-criminal can Steal! Act Now!



At no cost or obligation, our highly skilled team of IT pros will conduct a comprehensive cyber security risk assessment to uncover loopholes in your company's IT security. This assessment is valued at \$2995.

After the assessment is complete, we'll prepare a customized "Report Of Findings" that will reveal specific vulnerabilities and provide a Prioritized Action Plan for getting these security problems addressed fast. This report and action plan should be a real eye-opener for you, since almost all of the businesses we've done this for discover they are completely exposed to various threats in a number of areas.

Register and claim your assessment now:

<https://www.escoffer.com/csaudit>

Shiny New Gadget Of The Month:



See The World A Little Closer With StarScope

There's something magical about having the ability to bring the world a little closer to you. But the StarScope Monocular isn't magic – it's all science! The StarScope is a compact monocular featuring 10X magnification that can deliver high-quality optics directly to your eye or your smartphone! The StarScope can be attached to virtually any smartphone camera to improve the zoom function, giving you stellar photos. Even better, the StarScope is compact for easy travel; just put it in your pocket or bag and go. And you don't even have to worry about the weather – it's waterproof, fog-proof and ready for your next adventure. Check it out at [Bit.ly/3opQIhz](https://bit.ly/3opQIhz).

3 Types Of Questions You Should Never Ask As A Leader Of A Major Company

At ghSMART, we make it our mission to advise CEOs and other leaders of large companies on the biggest, most important decisions that they face – the decisions that can make or break a business. How do we do that, exactly? Well, without getting into the weeds, we usually guide our clients through their decision-making process by simply helping them ask the right questions.

The “right questions” are typically the kind that get to the heart of the issue. They produce answers, and thus actions, that lead to the best possible outcome from the initial decision. However, where there are “right questions,” there are also wrong questions that can lead to crippling initiatives that could affect an entire business. If you don't want that for your company, here are three common types of wrong questions that you should avoid:

1. Questions Having To Do With Potential Ethical Dilemmas

In my experience, some of the wisest leaders in business are the ones who, when faced with a potential ethics question, respond the same way: “If you have to ask, then don't.”

What I mean by that is if there's even a shadow of a possibility that saying “yes” to a question about business leadership could propel you into morally gray territory, then it's not a question worth asking at all. In fact, even if your decision could be misinterpreted as unethical, you should avoid the question. At ghSMART, we call this practice “having 110% integrity” – 100% for avoiding ethical dilemmas, and an extra 10% for avoiding dilemmas that could even just seem to make your company appear unethical. In summation, if you ever have to ask, “Would it be ethical if ...” then it's better to leave the question unasked.

2. Questions About Whether Someone Is Underperforming

A good rule of thumb for underperformance is this: if you ever question whether someone is underperforming in service to your team's vision, they are absolutely underperforming. Subordinates typically follow a fairly predictable work pattern – one that pretty clearly indicates their strengths and

weaknesses. If you catch yourself asking, “I wonder if so-and-so will ever rise to the challenge and display qualities and strengths I haven't seen yet,” then the answer should be clear. Their strengths do not match the role they are in, and you should probably find someone more suited for their role and your vision.

3. Questions About Whether You Can Trust Your Boss

I've heard it said that people don't quit companies, they quit bosses. I think that line of thinking has a lot of truth to it. If you have to ask if you can trust the person you're working for to look out for your best interests and the best interests of your company, then you probably can't trust them. You should find a boss who cares about your career goals and who will help you succeed and accelerate toward them. If you don't have that kind of leadership, it might be best to look elsewhere for work.



Dr. Geoff Smart is the founder and chairman of ghSMART, which helps Fortune 500 companies, CEOs and successful entrepreneurs alike make smart decisions when it comes to curating talented teams. For three consecutive years, Forbes ranked ghSMART as the best management consulting firm in its industry, and it has produced three best-selling books outlining their principles. Additionally, Dr. Smart published Leadocracy: Hiring More Great Leaders (Like You) Into Government, which was a New York Times best seller.

Eric Stefanik Signs with Publisher for 2021 Book

After a long haul over a year of working with 30 other Authors to write the #1 Amazon Best Selling cybersecurity book, “On Thin Ice”, Eric was named by Amazon a “Leading Cybersecurity Expert”. The publisher was so impressed by Eric's writing, they approached him to sign on for a New Solo Cybersecurity book for 2021. Eric has accepted the offer to produce a NEW Solo Book to continue writing on Cybersecurity. Watch for more details to come as the announcements are made.

■ Android Has A Big Problem And You Need To Know About It

Android is the most popular mobile platform in the world. Because of this, it's also the target of countless hackers and cybercriminals who want to break into the platform and exploit its users.

As Android ages, fewer people upgrade to the latest version of Google's mobile operating system. They don't upgrade because their devices don't support the latest updates or their phone manufacturer (or service provider) is slower to roll out updates to its users. These updates are critical to keeping users safe from outside intrusion.

However, these problems are only the tip of the iceberg for Google. Many phone makers – particularly Chinese phone makers like Xiaomi, Oppo, Vivo and Huawei – are either in the process of adopting a new operating system that is not Android or thinking about it. It could mean Android's dominance is starting to fade, and we could be looking at a future with a little less Google in our lives. *Forbes, May 14, 2021*



■ TikTok And Small Business: A Match Made In Digital Heaven?

Many businesses overlooked TikTok as little more than another distraction, but new data suggests small businesses can seriously benefit from the popular app. As reported and covered by Inc., the app has transformed into a major marketing tool for businesses. It allows them to connect with customers and potential customers across various demographics.

A lot of the success comes down to TikTok's algorithmic approach, which is fine-tuned to give businesses a huge advantage with their marketing. There is a learning curve, but a number of businesses that have embraced the short video format have been able to make connections they just haven't found on other social media platforms. If it isn't something you have looked into yet, it may be worth exploring. *Inc., May 4, 2021*

Our July Webinar was a HIT! Don't miss our August 24th Event!

Our Cybersecurity Events are something you don't want to miss.

All Attendees received a FREE Dark Web Scan (Priceless).

All Attendees were given a 50% discount on Penetration Test to see how vulnerable their organization is to a Cyber-Attack and how much information a Cybercriminal can steal!

Check out our next upcoming Events.

Get registered for the next Event!

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